

COAST LIFE SUPPORT DISTRICT

P.O. Box 1056, Gualala, CA 95445
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AGENDA

REGULAR MEETING OF THE BOARD OF DIRECTORS

>>> 4:00 PM Monday Mar 27, 2017 <<<

CLSD Headquarters – Bill Platt Training Room

- | | |
|---|-------------|
| 1. Call to Order | Hughes |
| 2. Adoption of the agenda | Hughes |
| 3. Minutes Approval | Hughes |
| 4. Privilege of the floor | Hughes |
| 5. New Business - None | |
| 6. Old Business | |
| a. Discussion: New Board Orientation – Update | Hughes |
| b. Board goals - Update | Hughes |
| c. Audit – Update | Caley |
| d. Fair Political Practices Commission – Biennial Notice Requirements | Caley |
| e. EMS Appreciation Week: May 21 – 27, 2017 | Caley |
| 7. Reports: | |
| a. Finance: YTD | Beaty |
| i. Wittman ambulance revenue – FY17 Feb | |
| ii. Expenses – FY17 YTD | |
| iii. GEMT (Ground Emergency Medical Transport) Update | Caley |
| iv. Equipment purchase and Maintenance FY17 | Caley |
| b. Communication Committee | Bower/André |
| i. CLSD Website | |
| c. MHA update | Tittle |
| 8. DA report | Caley |
| 9. Adjourn | Hughes |

NEXT MEETINGS: Scheduled Board of Director meetings are held at the Bill Platt Training Center unless otherwise noted. Upcoming meetings are:

Apr 24, 2017

May 22, 2017

Jun 26, 2017



MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS February 27th, 2017

Call to Order: Director Beaty called the meeting to order at 4:05 p.m. at the Bill Platt Training in the absence of Director Hughes. Present: Directors André, Bower, Schwartz, Tittle. Director Perry absent. Also, present: District Administrator Caley, Ops Manager Evan Dilks, and Executive Assistant Robin Bean.

Adoption of the Agenda: Director André moved to adopt the agenda and seconded by Director Tittle. All ayes.

Approval of Jan. 30th, 2017 Board Minutes: Director Schwartz moved to approve the Jan. 30th meeting minutes and was seconded by Director Bower. All ayes.

Privilege of the Floor – Public Comment: No Comments from the public.

New Business

- a. **EMS Appreciation Week: May 21 – 27, 2017:** CLSD would like to show appreciation to our District's EMS First Responders. Three of the Fire Stations however, have major fund raising events during this week. In communication with RCMS, we learned they also wanted to show their appreciation. Thus, CLSD and RCMS recommend co-hosting a joint event, with a proposed deferral to July or Aug 2017. A suggestion was made to hold a BBQ. (Day: Friday, Time period: 6-8:30 p.m., Location: South Coast Fire Department Headquarters). Further discussion to take place in the near future.

- b. **Feasibility of an Annual Meeting or Report:** A detailed discussion took place on the feasibility of an annual meeting or report. The BOD shared ideas as to the best way to keep our community informed.

Suggestions included:

- i. Focus: voter education.
- ii. Revision and updates are needed to existing Report: keeping with current language (layman's terms). Possibly near elections
- iii. Possible distribution method: mailing, Independent Coast Observer article, community meeting, CLSD website access.
- iv. Time Line: near future (repeating every two years)

The Communication Committee Directors André and Bower, along with Director Hughes and DA Caley will meet and bring back recommendations to the BOD for feedback.

Old Business

- a. **New Board Orientation – Update:** Deferred in Director Hughes absence.
- b. **Board goals – Update:** Deferred.
- c. **Fair Political Practices Commission – Biennial Notice Requirements:** Currently CLSD is in a 45-day public comment period in the updating of the CLSD Conflict of Interest Code (initiated at last month's BOD meeting). Nearly all Directors have submitted updated Form 700s ahead of a April 1st deadline.

Reports

- a. **Finance: YTD:**
- i. Wittman ambulance revenue – FY17 Jan: January gross charges \$295,900.10. Net receipts received for Nov. \$76,233.22. Delay of ~\$65 from December due to the EMS e-Patient Care Record software updated has been billed and included in January's gross charges.
 - ii. Expenses: YTD reporting - Expenses continue to be within budget.
 - iii. Intergovernmental Transfer (IGT) - Both FY 15/16 & FY 16/17 are projected to be paid together in FY18. At this time, it is encouraging the funding process is in motion, but unknown implications of new administration or rollback of ACA makes this unpredictable (anticipate funding will take place in two funding cycles within the year). DA Caley to keep the BOD updated.
 - iv. Equipment purchase and Maintenance FY17: With the Support of the Finance Committee, DA Caley presented to the Board of Directors a proposed "Equipment Purchase Maintenance Plan". CLSD have been very frugal with expenses and intentionally not spent some budgeted

items until nearing the end of Q3. With the delayed spending, and a small portion of the better than projected ambulance revenue, some overdue purchases or expenditures are being proposed such as: refresh to the Platt Training Room, equipment (e.g., new cardiac monitor), etc. After a detailed discussion, the BOD understands the proposed recommendations and will finalize in the Mar meeting.

- v. P&L Actuals vs Budget: FY17 Report: Board of Directors reviewed the "P&L Actuals vs Budget: FY17" Report.

b. Communications Committee:

- i. CLSD Website: making progress and closer to a release date for the BOD to review (April). Updates are in the works for a user-friendly site.
- ii. CPR: Goldie Pounds has been successfully coordinating CLSD's CPR/First Aid classes and events. Flyers for the next event are being reviewed by the Communications Committee.
- iii. Community Fall Prevention Program: A standing banner was designed and purchased for the Wellness Fair last month that was inexpensive with impressive quality. Additional banners will now be considered for other community events such as CPR, etc.

- c. Mendonoma Health Alliance - Update**: Community forums are scheduled to take place April 4th (6-8 PM) at the Gualala Community Center and April 9th (2-4 PM) at the Point Arena Library - to conduct "Community Health Needs Assessments". These are being held to solicit Community feedback, priorities, ideas, etc. regarding rural healthcare needs. These are free events and refreshments included. More info to come in near future.

DA Report:

- DA Caley expressed gratitude for the BOD's continued support after his semi-annual performance evaluation
- He also expressed deep gratitude to EMS First Responders helping ambulances get through with all the storms, road closures, slides, flooding, downed trees, etc.
- Garcia River Information Portal: www.doi.ca.gov/dist1/garcia/
 - Starting Mar 2017: [Mendocino County Citizen Alert](#) - click on link and complete profile to receive road closure/opening info
- CLSD is working with CVEMS to establish RCMS as a "Medical Facility" protocol with Howard Forest Dispatch. If they request ALS while CLSD is out of the District, it avoids launching Fire Dept. resources or Air inappropriately.
- We signed a contract with EMS Survey. We are in the process of developing 1) Customer Survey and 2) Employee Engagement Survey
- IGT - initial conference call on Feb 2nd. Current plan is to file FY15/16 and FY16/17 in the upcoming FY18. Initial projections of net new costs are increased ~\$34K over the two years. (FY15/16 is 13,300 higher and FY16/17 21,100). These numbers historically have fluctuated between preliminary discussion and actual funding.
- I received confirmation our Ground Emergency Medical Transport (GEMT) claim filed the end of Nov has been accepted. It will now be processed (\$20,250).
- We have been approved as a Health Care Provider and thus eligible to receive subsidized high speed broadband services through the CA Telehealth Network.

Deployment / Staffing

- ALS (M-120) was staffed 100% as well as second out BLS (B-121). EMT Staffing continues to be strong.
- The storms continue. Manchester has been successfully staffed in all Hwy 1 closures. We had another code 2 transport. (Lu Davis and RCFD).
- One of our Medic's is back from his leave. Now on another "mini-leave". This reinforces the value of having our dual medic and allows for better in-house staffing coverage.
- New hire EMT's Julian King, Scott Kwon and Adrienne Martin-Anderson continue to progress.
- Hwy 1 at just north of Jenner is down to one lane (traffic light now operational). Transports have gone smoothly. Plan is in place with TCVFD to clear the lane if needed for urgent transports.

Facilities

- The vehicle exhaust system continues to be on our to-do list. A company representative has not made it out for an assessment due to weather. Hopefully next week.
- The generator had an electrical "power issue" that was repaired.
- We are transitioning the storage room in the bay to accommodate a bed for sleep overs. This room also houses our HAM radio group activity and in case of disaster could house them also.
- Again, thanks go out to Joe Peters for coordinating and completing multiple facility issues.

Vehicles/Equipment

- Vehicles are currently in good working order with no major repairs and very few outstanding issues.
- Besides the cardiac monitor issue all equipment is in good working order.
- Ambulance (rig) Configuration project: Bronwyn about to be finalized and all rigs will be "sealed" as a standard operating procedure.

Community events / Training

- All CPR instructors are being updated with new American Heart Association materials.
- We participated in the RCMS Wellness Fair on Sat Feb 11th at the Gualala Arts. We had a booth for CFPP (Leslie & David) and CPR/AED/First Aid (Goldie and Ethan). This second event was planned better than initial year but unfortunately had poor community turnout (it was the first day of sunshine after many days of rain).
- PA schools are being scheduled for CPR training March 29th. March is a busy month for CPR. Four classes already scheduled.
- Matt Bold and Ethan Pack are in the certification process to become CPR instructors for CLSD
- CREST (Case Review, Education & Skills Training): Second meeting with Dr. Bierbaum live went very well. Videotaping and staff must make-up if they missed.

Adjournment: At 5:40 pm., Director Schwartz moved for adjournment, Director Tittle seconded, all ayes.

Next Board of Directors Meetings: Next board meeting to start at 4:00 p.m.

- Monday March 27th
- Monday April 23th
- Monday May 22nd

Minutes Approved:

(Date)

**Coast Life Support District
Year to Date Report**

| | CHARGES | MCARE WRITE DOWNS | MCAL WRITE DOWNS | OTHER CONTRACTUAL WRITE DOWNS | NET CHARGES | PAYMENTS | REFUNDS | NET PAYMENTS | BAD DEBT WRITE OFFS | OTHER WRITE OFFS | ADJUSTMENTS | NEW A/R BALANCE |
|--|------------------------|-------------------------|----------------------|-------------------------------------|----------------------|----------------------|---------------------|----------------------|---------------------------|------------------------|------------------|--------------------|
| MARCH '16 | \$ 236,652.90 | \$ 131,049.86 | \$ 42,004.94 | \$ 927.62 | \$ 62,670.48 | \$ 52,777.57 | \$ 297.79 | \$ 52,479.78 | \$ - | \$ - | \$ - | \$ 549,452.19 |
| APRIL '16 | \$ 184,394.20 | \$ 76,165.20 | \$ 29,277.89 | \$ 5,881.90 | \$ 73,069.21 | \$ 38,715.61 | \$ - | \$ 38,715.61 | \$ - | \$ - | \$ - | \$ 583,805.79 |
| MAY '16 | \$ 294,423.40 | \$ 110,351.07 | \$ 55,530.92 | \$ 50.00 | \$ 128,491.41 | \$ 49,411.32 | \$ 1,180.52 | \$ 48,230.80 | \$ 30,997.90 | \$ - | \$ - | \$ 633,068.50 |
| JUNE '16 | \$ 196,073.40 | \$ 121,644.68 | \$ 45,210.77 | \$ 5,589.80 | \$ 23,628.15 | \$ 74,812.87 | \$ - | \$ 74,812.87 | \$ - | \$ - | \$ 32.78 | \$ 581,916.56 |
| JULY '16 | \$ 214,203.40 | \$ 100,241.73 | \$ 40,757.42 | \$ 13,306.83 | \$ 59,897.42 | \$ 38,546.83 | \$ - | \$ 38,546.83 | \$ - | \$ 1,340.00 | \$ - | \$ 601,927.15 |
| AUGUST '16 | \$ 210,141.00 | \$ 100,470.04 | \$ 42,856.02 | \$ 2,020.79 | \$ 64,794.15 | \$ 62,639.13 | \$ - | \$ 62,639.13 | \$ 109,593.70 | \$ 118.87 | \$ - | \$ 494,369.60 |
| SEPTEMBER '16 | \$ 196,638.88 | \$ 107,297.19 | \$ 49,069.31 | \$ 11,544.16 | \$ 28,728.22 | \$ 51,800.66 | \$ - | \$ 51,800.66 | \$ - | \$ 488.00 | \$ 96.59 | \$ 470,905.75 |
| OCTOBER '16 | \$ 196,349.32 | \$ 102,512.05 | \$ 24,756.58 | \$ (47.90) | \$ 69,128.59 | \$ 78,359.30 | \$ - | \$ 78,359.30 | \$ - | \$ - | \$ - | \$ 461,675.04 |
| NOVEMBER '16 | \$ 232,993.80 | \$ 90,082.43 | \$ 32,507.29 | \$ 638.60 | \$ 109,765.48 | \$ 65,480.62 | \$ - | \$ 65,480.62 | \$ - | \$ 0.01 | \$ - | \$ 505,959.89 |
| DECEMBER '16 | \$ 191,565.00 | \$ 85,425.39 | \$ 35,904.12 | \$ 76.96 | \$ 70,158.53 | \$ 44,376.73 | \$ 917.38 | \$ 43,459.35 | \$ 29,016.67 | \$ 3,902.68 | \$ - | \$ 499,739.72 |
| JANUARY '17 | \$ 295,900.10 | \$ 135,364.56 | \$ 31,435.52 | \$ 10,840.81 | \$ 118,259.21 | \$ 76,233.22 | \$ - | \$ 76,233.22 | \$ - | \$ - | \$ - | \$ 541,765.71 |
| FEBRUARY '17 | \$ 181,704.60 | \$ 66,854.12 | \$ 54,733.20 | \$ 13,899.32 | \$ 46,217.96 | \$ 48,692.55 | \$ 8,002.56 | \$ 40,689.99 | \$ - | \$ - | \$ - | \$ 547,293.68 |
| YEAR TO DATE TOTALS | \$ 2,631,040.00 | \$ 1,227,458.32 | \$ 484,043.98 | \$ 64,728.89 | \$ 854,808.81 | \$ 681,846.41 | \$ 10,398.25 | \$ 611,448.16 | \$ 169,608.27 | \$ 5,840.56 | \$ 129.37 | |
| YTD PERCENTAGE OF REVENUE | | 46.65% | 18.40% | 2.46% | 32.49% | 25.92% | 1.53% | 25.52% | 6.45% | 0.22% | 0.01% | |
| YTD PERCENTAGE OF NET REVENUE | | | | | | | | 78.55% | | | | |

COAST LIFE SUPPORT DISTRICT

SUMMARY P&L FY17

July 2016 - February 2017

| | | TOTAL | | |
|---|-----------------------|-----------------------|----------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| INCOME | | | | |
| 4000 CLSD Special Taxes | 1,021,502.57 | 1,048,854.00 | -27,351.43 | 97.39 % |
| 4100 Interest Income | 16.41 | | 16.41 | |
| 4200 Ambulance Income | 552,493.67 | 357,050.00 | 195,443.67 | 154.74% |
| 4400 Miscellaneous Income Donations, CPR, etc. | 2,375.00 | 1,434.00 | 941.00 | 165.62 % |
| 4410 Intergovernmental Transport (IGT) | | 54,334.00 | -54,334.00 | |
| 4420 Ground Emerg Med Transport | | 6,667.00 | -6,667.00 | |
| Total Income | \$1,576,387.65 | \$1,468,339.00 | \$108,048.65 | 107.36 % |
| GROSS PROFIT | \$1,576,387.65 | \$1,468,339.00 | 108,048.65 | 107.36 |
| EXPENSES | | | | |
| 5000 Wages and Benefits | 713,599.35 | 710,837.00 | 2,762.35 | 100.39 % |
| 6000 Ambulance Operations | 88,894.36 | 117,731.00 | -28,836.64 | 75.51 % |
| 6700 Overhead/Administration | 106,959.68 | 117,433.00 | -10,473.32 | 91.08 % |
| 7000 Urgent Care | 425,834.00 | 431,611.00 | -5,777.00 | 98.66 % |
| 8000 Interest Expense | 2,776.55 | 2,724.00 | 52.55 | 101.93 % |
| 9500 Depreciation Expense | 41,659.52 | 53,862.00 | -12,202.48 | 77.34 % |
| Total Expenses | \$1,379,408.71 | \$1,434,198.00 | \$ -54,789.29 | 96.18 % |
| NET OPERATING INCOME | \$196,978.94 | \$34,141.00 | \$162,837.91 | |
| OTHER EXPENSES | | | | |
| Other Miscellaneous Expense | | | | |
| Total Other Expenses | | | | |
| NET OTHER INCOME | | | | |
| NET INCOME | \$196,978.94 | \$34,141.00 | \$162,837.91 | |

COAST LIFE SUPPORT DISTRICT

DETAILED P&L FY17

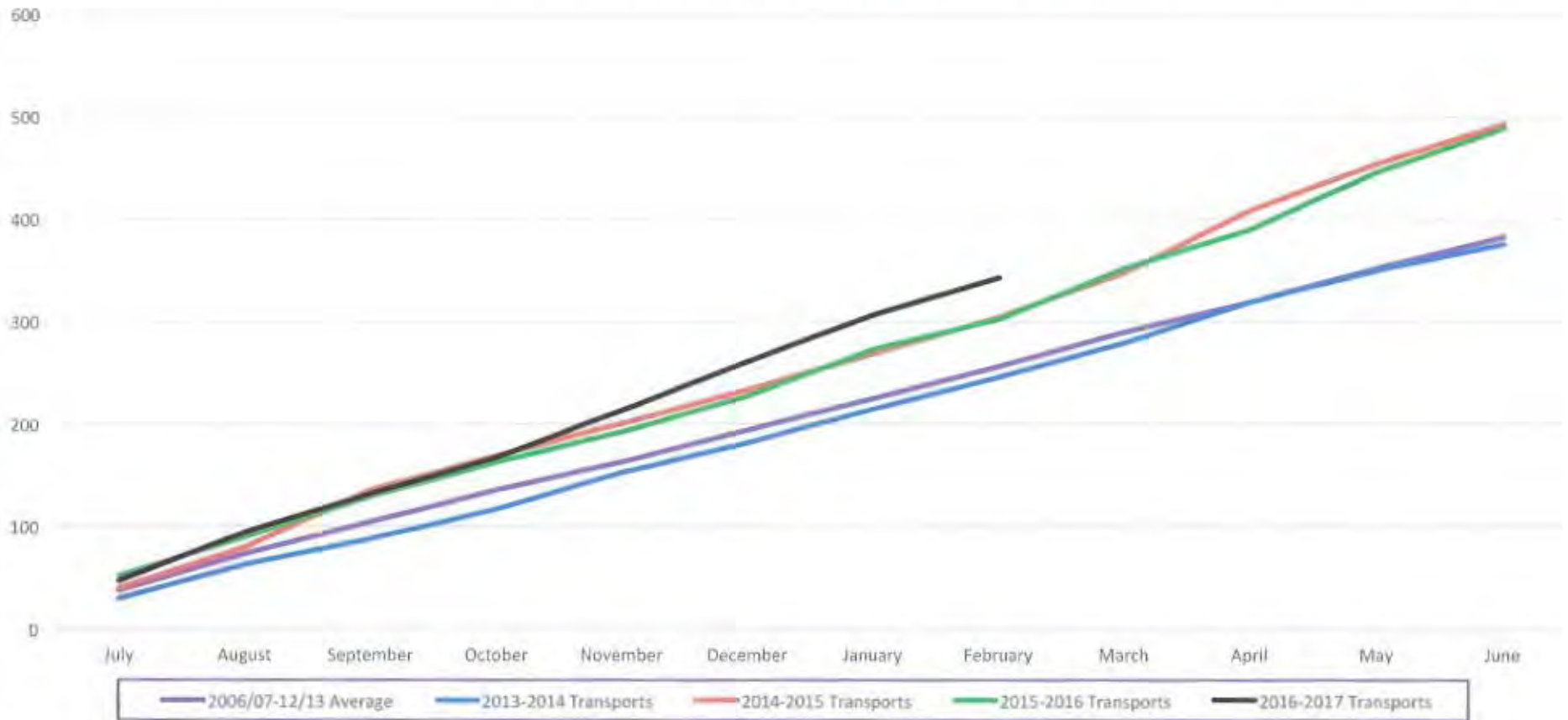
July 2016 - February 2017

| | ACTUAL | TOTAL | | |
|---|-----------------------|-----------------------|---------------------|-----------------|
| | | BUDGET | OVER BUDGET | % OF BUDGET |
| INCOME | | | | |
| 4000 CLSD Special Taxes | | | | |
| 4001 Mendocino County Taxes | | | | |
| 4004 Mendocino Ambulance Tax | 300,159.20 | 316,008.00 | -15,848.80 | 94.98 % |
| 4009 Mendocino Urgent Care Tax | 212,683.25 | 223,446.00 | -10,762.75 | 95.18 % |
| 4010 Mendocino Special Tax | 61,629.63 | 61,782.00 | -152.37 | 99.75 % |
| Total 4001 Mendocino County Taxes | 574,472.08 | 601,236.00 | -26,763.92 | 95.55 % |
| 4002 Sonoma County Taxes | | | | |
| 4024 Sonoma Ambulance Tax | 245,133.88 | 245,755.00 | -621.12 | 99.75 % |
| 4029 Sonoma Urgent Care Tax | 201,896.61 | 201,863.00 | 33.61 | 100.02 % |
| Total 4002 Sonoma County Taxes | 447,030.49 | 447,618.00 | -587.51 | 99.87 % |
| Total 4000 CLSD Special Taxes | 1,021,502.57 | 1,048,854.00 | -27,351.43 | 97.39 % |
| 4100 Interest Income | 16.41 | | 16.41 | |
| 4200 Ambulance Income | | | | |
| 4201 Ambulance Transport Billings | 1,719,496.10 | 383,717.00 | 1,335,779.10 | 448.12 % |
| 4220 Writedowns - Misc. | -66,735.46 | | -66,735.46 | |
| 4225 Writedowns - MediCare/Cal | -1,100,266.97 | | -1,100,266.97 | |
| 4228 Writedowns - District Resident Discount | | -26,667.00 | 26,667.00 | |
| Total 4201 Ambulance Transport Billings | 552,493.67 | 357,050.00 | 195,443.67 | 154.74 % |
| Total 4200 Ambulance Income | 552,493.67 | 357,050.00 | 195,443.67 | 154.74 % |
| 4400 Miscellaneous Income Donations, CPR, etc. | 2,375.00 | 1,434.00 | 941.00 | 165.62 % |
| 4410 Intergovernmental Transport (IGT) | | 54,334.00 | -54,334.00 | |
| 4420 Ground Emerg Med Transport | | 6,667.00 | -6,667.00 | |
| Total Income | \$1,576,387.65 | \$1,468,339.00 | \$108,048.65 | 107.36 % |
| GROSS PROFIT | \$1,576,387.65 | \$1,468,339.00 | \$108,048.65 | 107.36 % |
| EXPENSES | | | | |
| 5000 Wages and Benefits | | | | |
| 5200 Health Insurance HSA Catch-up | 77,231.28 | 64,000.00 | 13,231.28 | 120.67 % |
| 5300 Payroll Taxes Employer Costs | 21,530.70 | 20,705.00 | 825.70 | 103.99 % |
| 5350 PERS Employer Costs | 64,242.24 | 78,397.00 | -14,154.76 | 81.94 % |
| 5405 Administration Salaries | 130,061.05 | 125,853.00 | 4,208.05 | 103.34 % |
| 5405.1 Admin Salaries-Allocate to UC | -9,330.00 | -15,120.00 | 5,790.00 | 61.71 % |
| Total 5405 Administration Salaries | 120,731.05 | 110,733.00 | 9,998.05 | 109.03 % |
| 5410 Ambulance Operations Wages | 368,593.46 | 399,655.00 | -31,061.54 | 92.23 % |
| 5430 Extra Duty/Stipend Pay/DA | 21,404.00 | 21,872.00 | -468.00 | 97.86 % |
| 5500 Work Comp Insurance Annual Payment | 39,866.62 | 15,475.00 | 24,391.62 | 257.62 % |
| Total 5000 Wages and Benefits | 713,599.35 | 710,837.00 | 2,762.35 | 100.39 % |
| 6000 Ambulance Operations | | | | |
| 6030 Medical Director Fee-non AHUC | 25,200.00 | 25,200.00 | 0.00 | 100.00 % |
| 6040 Dispatch Services Sonoma Co Savings Reimbursement | 12,906.00 | 23,265.00 | -10,359.00 | 55.47 % |

| | | TOTAL | | |
|---|---------------------------------------|-----------------------|----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| 6100 Station/Crew Expenses | | | | |
| 5100 Uniforms & Med Tests | New Hires 5,211.97 | 3,333.00 | 1,878.97 | 156.37 % |
| 6110 Supplies, Rental, Cleaning etc | 5,750.18 | 14,533.00 | -8,782.82 | 39.57 % |
| 6210 Vehicle Repair & Maintenance | 10,307.38 | 10,000.00 | 307.38 | 103.07 % |
| 6240 Vehicle Fuel | 6,691.58 | 10,000.00 | -3,308.42 | 66.92 % |
| 6410 Radios & Comm Equip | 2,551.49 | 5,400.00 | -2,848.51 | 47.25 % |
| 6510 Medical Supplies & Equipment | 18,483.86 | 19,267.00 | -783.14 | 95.94 % |
| Total 6100 Station/Crew Expenses | 48,996.46 | 62,533.00 | -13,536.54 | 78.35 % |
| 6980 Misc. Employee Training Expense | 1,791.90 | 6,733.00 | -4,941.10 | 26.61 % |
| Total 6000 Ambulance Operations | 88,894.36 | 117,731.00 | -28,836.64 | 75.51 % |
| 6700 Overhead/Administration | | | | |
| 6180 Utilities | 6,674.53 | 8,000.00 | -1,325.47 | 83.43 % |
| 6188 Telephone | 4,819.11 | 8,000.00 | -3,180.89 | 60.24 % |
| 6300 Insurance | 12,197.00 | 12,263.00 | -66.00 | 99.46 % |
| 6713 Ambulance Billing | Commission Based on Revenue 30,098.44 | 22,021.00 | 8,077.44 | 136.88 % |
| 6718 Office Supp/Equip/Software | 1,936.89 | 3,533.00 | -1,596.11 | 54.82 % |
| 6720 Board Expenses | -72.00 | 3,333.00 | -3,405.00 | -2.16 % |
| 6730 Consultants | | | | |
| 6734 IT | 585.00 | 4,500.00 | -3,915.00 | 13.00 % |
| 6735 EMS Survey | | 0.00 | 0.00 | |
| 6737 Financial/Bookkeeping | Audit related exp's 12,134.75 | 9,333.00 | 2801.75 | 130.02 % |
| 6738 Legal | 5,905.50 | 6,667.00 | -761.50 | 88.58 % |
| 6740 Audit | | 0.00 | 0.00 | |
| 6741 Tax Administration | 7,710.42 | 7,759.00 | -48.58 | 99.37 % |
| Total 6730 Consultants | 26,335.67 | 28,259.00 | -1,923.33 | 93.19 % |
| 6742 Bank/Merchant Fees | Loc Fees 2,090.69 | 667.00 | 1,423.69 | 313.45 % |
| 6755 Property Tax Administration | 10,490.96 | 15,982.00 | -5,491.04 | 65.64 % |
| 6760 Education/Professional Dev | | 1,667.00 | -1,667.00 | |
| 6765 Election Costs/Reserve | | 5,000.00 | -5,000.00 | |
| 6770 Dues, Subscriptions, Membership | LAI/CO Annual 7,854.74 | 3,375.00 | 4,479.74 | 232.73 % |
| 6788 Printing & Reproduction | 566.83 | 1,333.00 | -766.17 | 42.52 % |
| 6795 Travel/Transportation | CAA Conference 1,229.69 | 1,000.00 | 229.69 | 122.97 % |
| 6970 Community Dev/Training | 2,422.38 | 3,000.00 | -577.62 | 80.75 % |
| Total 6700 Overhead/Administration | 106,644.93 | 117,433.00 | -10,788.07 | 90.81 % |
| 7000 Urgent Care | | | | |
| 7011 Admin Salaries-Alloc to UC | 9,330.00 | 15,120.00 | -5,790.00 | 61.71 % |
| 7050 UC Contract | 416,504.00 | 416,491.00 | 13.00 | 100.00 % |
| Total 7000 Urgent Care | 425,834.00 | 431,611.00 | -5,777.00 | 98.66 % |
| 8000 Interest Expense | 2,776.55 | 2,724.00 | 52.55 | 101.93 % |
| 9500 Depreciation Expense | 41,659.52 | 53,862.00 | -12,202.48 | 77.34 % |
| Total Expenses | \$1,379,408.71 | \$1,434,198.00 | \$ -54,789.29 | 96.18 % |
| NET OPERATING INCOME | \$196,978.94 | \$34,141.00 | \$162,837.94 | |
| OTHER EXPENSES | | | | |
| Other Miscellaneous Expense | | | | |
| Total Other Expenses | | | | |
| NET OTHER INCOME | | | | |
| NET INCOME | \$196,978.94 | \$34,141.00 | \$162,837.94 | |

| Cumulative Transports | July | August | September | October | November | December | January | February | March | April | May | June |
|-----------------------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|
| 2006/07-12/13 Average | 38 | 73 | 105 | 137 | 164 | 195 | 226 | 257 | 290 | 320 | 353 | 383 |
| 2013-2014 Transports | 30 | 63 | 89 | 118 | 153 | 182 | 215 | 246 | 280 | 320 | 350 | 376 |
| 2014-2015 Transports | 40 | 81 | 136 | 170 | 201 | 233 | 269 | 304 | 349 | 408 | 455 | 493 |
| 2015-2016 Transports | 52 | 91 | 130 | 164 | 192 | 227 | 274 | 303 | 352 | 390 | 447 | 489 |
| 2016-2017 Transports | 47 | 94 | 131 | 168 | 213 | 261 | 306 | 343 | | | | |

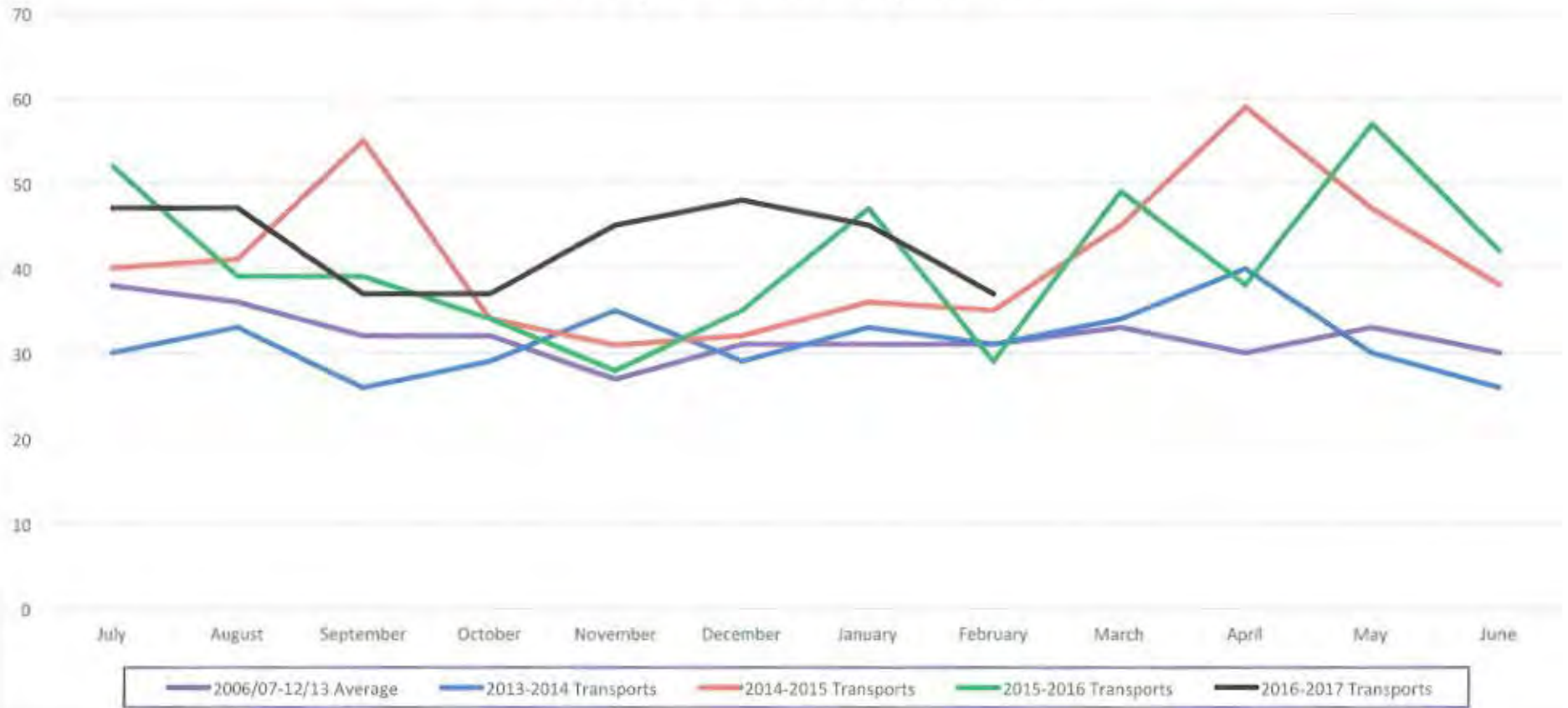
Cumulative Transport Volume by Fiscal Years





CLSD AMBULANCE RUN DATA (Month/Cumulative)

| Monthly Transports | July | August | September | October | November | December | January | February | March | April | May | June |
|-----------------------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|
| 2006/07-12/13 Average | 38 | 36 | 32 | 32 | 27 | 31 | 31 | 31 | 33 | 30 | 33 | 30 |
| 2013-2014 Transports | 30 | 33 | 26 | 29 | 35 | 29 | 33 | 31 | 34 | 40 | 30 | 26 |
| 2014-2015 Transports | 40 | 41 | 55 | 34 | 31 | 32 | 36 | 35 | 45 | 59 | 47 | 38 |
| 2015-2016 Transports | 52 | 39 | 39 | 34 | 28 | 35 | 47 | 29 | 49 | 38 | 57 | 42 |
| 2016-2017 Transports | 47 | 47 | 37 | 37 | 45 | 48 | 45 | 37 | | | | |

Monthly Transport Volume by Fiscal Years



CLSD RUN DATA for the PRECEDING 12 MONTHS

| MONTH | A/O | | PCR | | ALS | | ALS>BLS | | BLS | | BLS>ALS | | TOTAL | | LANDING | | DRY RUN | | T&R | | TO RCMS | | | | FROM RCMS | | | |
|---------------------|------------|------|---------|------|----------|------|---------|------|---------|------|---------|------|------------|------|---|------|-----------|------|---|------|---------|------|---------|------|-----------|------|---------|------|
| | AUTHORIZED | | PATIENT | | ADVANCED | | | | BASIC | | | | TRANSPORTS | |  | | CANCELLED | |  | | ALS | | BLS | | ALS | | BLS | |
| | ORDER | | CARE | | LIFE | | | | LIFE | | | | | | ON | | ROUTE | | | | | | | | | | | |
| MOST CURRENT ON TOP | DISPATCHED | | RECORD | | SUPPORT | | | | SUPPORT | | | | | | | | | | | | | | | | | | | |
| | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev | Current | Prev |
| 17-Feb | 72 | 59 | 53 | 47 | 28 | 18 | 3 | 8 | 9 | 11 | 1 | 0 | 37 | 29 | 3 | 4 | 13 | 12 | 16 | 10 | 4 | 1 | 0 | 0 | 4 | 2 | 3 | 0 |
| 17-Jan | 87 | 83 | 60 | 68 | 34 | 34 | 2 | 4 | 11 | 12 | 1 | 1 | 45 | 46 | 7 | 6 | 25 | 15 | 15 | 16 | 5 | 5 | 0 | 0 | 7 | 4 | 4 | 5 |
| 16-Dec | 95 | 67 | 92 | 57 | 32 | 29 | 6 | 3 | 18 | 6 | 3 | 2 | 48 | 35 | 7 | 5 | 25 | 10 | 10 | 14 | 4 | 2 | 1 | 1 | 3 | 4 | 4 | 0 |
| 16-Nov | 89 | 66 | 58 | 42 | 33 | 19 | 2 | 2 | 12 | 9 | 1 | 0 | 45 | 28 | 5 | 4 | 27 | 24 | 15 | 12 | 5 | 4 | 1 | 2 | 5 | 2 | 6 | 2 |
| 16-Oct | 83 | 72 | 57 | 50 | 24 | 28 | 4 | 2 | 13 | 6 | 1 | 1 | 37 | 34 | 6 | 7 | 22 | 22 | 20 | 16 | 3 | 4 | 0 | 0 | 2 | 5 | 5 | 2 |
| 16-Sep | 74 | 82 | 56 | 50 | 25 | 30 | 1 | 2 | 12 | 9 | 0 | 0 | 37 | 39 | 4 | 5 | 15 | 20 | 19 | 8 | 1 | 4 | 0 | 0 | 8 | 7 | 8 | 2 |
| 16-Aug | 90 | 78 | 61 | 61 | 35 | 31 | 3 | | 12 | 10 | 2 | | 47 | 41 | 8 | 10 | 23 | 14 | 10 | 16 | 6 | 5 | 1 | 3 | 6 | 8 | 5 | 2 |
| 16-Jul | 106 | 96 | 71 | 82 | 30 | 36 | 7 | 7 | 17 | 16 | 1 | 1 | 47 | 52 | 9 | 10 | 31 | 14 | 17 | 16 | 5 | 1 | 1 | 2 | 6 | 7 | 6 | 2 |
| 16-Jun | 90 | 80 | 63 | 57 | 26 | 32 | 6 | | 16 | 6 | 2 | | 42 | 38 | 8 | | 18 | 23 | 23 | 12 | 1 | 3 | | | 3 | 8 | 4 | |
| 16-May | 101 | 92 | 77 | 73 | 32 | 39 | 10 | | 25 | 8 | 0 | | 57 | 47 | 5 | | 24 | 28 | 10 | 16 | 3 | 4 | 2 | 1 | 6 | 7 | 10 | 1 |
| 16-Apr | 67 | 93 | 57 | 80 | 23 | 45 | 6 | | 15 | 14 | 0 | | 38 | 59 | 5 | | 13 | 32 | 13 | 18 | 1 | 4 | 1 | 0 | 5 | 7 | 6 | 1 |
| 16-Mar | 91 | 69 | 70 | 62 | 31 | 31 | 6 | | 18 | 14 | 0 | | 49 | 45 | 5 | | 20 | 12 | 13 | 11 | 2 | 5 | 1 | 3 | 7 | 3 | 7 | 3 |
| | 1045 | 937 | 775 | 729 | 353 | 372 | 56 | 28 | 178 | 121 | 12 | 5 | 529 | 493 | 72 | 51 | 256 | 226 | 181 | 165 | 40 | 42 | 8 | 12 | 62 | 64 | 68 | 20 |
| | A/O | | PCR | | ALS | | ALS>BLS | | BLS | | BLS>ALS | | TOTAL | | LZ | | DRY RUN | | T&R | | TO RCMS | | | | FROM RCMS | | | |

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA