

COAST LIFE SUPPORT DISTRICT

P.O. Box 1056, Gualala, CA 95445

Tel: (707) 884-1829 Fax: 884-9119

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AGENDA  
REGULAR MEETING OF THE BOARD OF DIRECTORS  
>>> 4:00 PM Monday Feb, 2017 <<<  
CLSD Headquarters – Bill Platt Training Room

1. Call to Order Hughes
2. Adoption of the agenda Hughes
3. Minutes Approval Hughes
4. Privilege of the floor Hughes
5. New Business
  - a. EMS Appreciation Week: May 21 – 27, 2017 Caley
  - b. Feasibility of an Annual Meeting or Report Hughes
6. Old Business
  - a. Discussion: New Board Orientation – Update Hughes
  - b. Board goals - Update Hughes
  - c. Fair Political Practices Commission – Biennial Notice Requirements Caley
7. Reports:
  - a. Finance: YTD Beaty
    - i. Wittman ambulance revenue – FY17 Jan
    - ii. Expenses – FY17 YTD
    - iii. Intergovernmental Transfer (IGT) both FY15/16 & FY 16/17
    - iv. Equipment purchase and Maintenance FY17
  - b. Communication Committee Bower/André
    - i. CLSD Website
  - c. MHA update Tittle
8. DA report Caley
9. Adjourn Hughes

**NEXT MEETINGS:** Scheduled Board of Director meetings are held at the Bill Platt Training Center unless otherwise noted. Upcoming meetings are:

Mar 27, 2017

Apr 24, 2017

May 22, 2017



MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS  
January 30, 2017

**Call to Order:** Director Hughes called the meeting to order at 4:00 p.m. at the Bill Platt Training Center. Present: Directors Hughes, Bower, Beaty (by teleconference), Schwartz, Tittle. Also, present: District Administrator Caley, Ops Manager Evan Dilks, and Executive Assistant Robin Bean. Absent: Directors Perry and André.

**Adoption of the Agenda:** Director Schwartz moved to adopt the agenda and seconded by Director Tittle. All ayes.

**Approval of Nov. 28<sup>th</sup>, 2016 Board Minutes:** Director Schwartz moved to approve the November meeting minutes and was seconded by Director Beaty. All ayes.

**Privilege of the Floor – Public Comment:** David Caley took a moment to convey to the Board of Directors a "Letter of Gratitude" which expressed a heartfelt "Thank you for life saving efforts" to everyone that took part in the response to a family member's emergency call.

**New Business**

- a. **Fair Political Practices Commission - Biennial Notice Requirements:**
  - DA Caley has revised the biennial Code of Conduct and initiating a 45-day public comment period.
- b. **EMS Appreciation Week: May 21 – 27, 2017:**
  - This national event falls in the middle of three large-scaled Fire Departments major community events. DA Caley asked the BOD to brain storm about potential ways for CLSD to demonstrate appreciation for our Community's EMS First Responders. This topic is to be revisited in near future.

**Old Business**

- a. **Discussion: New Board Orientation – Update:**
  - Director Hughes discussed new updates to the "Outline of Board Orientation Manual". The target date of the Draft is revised forward. Previously, the draft was presented with the five potential sections. All Sections have been assigned. (Director Hughes, Schwartz, DA Caley and Ops Mgr. Dilks).
- b. **Board goals – Update:**
  - Director Hughes updated the BOD and lead discussion regarding the key "Top Priority" goals.
- c. **Urgent Care patient volume data:**
  - DA Caley presented to the BOD the "Urgent Care – Patients Per Month Data" Report. Urgent Care volume continues to increase (over 5,000 visits annually).

**Reports:**

- a. **Finance:Q1**
  - **Ambulance revenue reviewed:**
    - November gross charges \$232,993.80. Net receipts received for Nov. \$65,480.62.
    - December gross charges \$191,565.00. Net receipts received for Dec. \$43,459.35. (For detailed information see: b. *Year to Date Report* – On December 27<sup>th</sup> 2016 CLSD software update)



**b. Year to Date Report:**

- On December 27<sup>th</sup>, 2016, CLSD transitioned to Coastal Valley EMS Agency's updated e-Patient Care Record software - Image Trend. Wittman (3<sup>rd</sup> party biller) required new software mapping in order to import claims – resulting in five days of claims (~\$60K) that will be reported in Jan 2017.

**c. 180+ Day Aging:** Priority Goal – continue to reduce the 180+ day aging claims.

- In December, the approved batch (originally approved for 40K) was sent to collections in the amount of ~29k (a couple of claims were delayed in the process). The previous final batch identified in the amount of ~\$13k has been sent to Wittman for a final "once over" (any last ditch efforts will be made) before collections. DA Caley and EA Bean continue to work with Wittman to reducing the 180+ day aging claims.

**d. P&L Actuals vs Budget: FY17 Report:**

- Board of Directors reviewed the "P&L Actuals vs Budget: FY17" Report.

**e. Expenses -Q1 reporting:** Expenses within budget.

**f. Audit FY16 Draft:** CLSD has received the "Independent Auditor's Report". The FC were in agreement to the Auditor's recommended financial adjustments. Any suggested corrections, changes, or additions to the accounting will be handled by Jane Kelly Bookkeeping and EA Bean.

**g. State Controller's Office: Transaction Report** is due January 31<sup>st</sup> and in progress.

**h. Funds received in Dec & Jan**

- **Intergovernmental Transports (IGT) update:** IGT funded and deposited at the beginning of January (91,230 ~\$7k more than anticipated). The Board briefly discussed the unknown reliability of this funding for future budget cycles. The DA will keep the BOD updated as info is available.
- **Mendocino and Sonoma County Parcel Taxes (1<sup>st</sup> installment):** CLSD has received the anticipated Mendocino and Sonoma EMS & UC property tax funds. DA Caley explained that Mendocino funds were about 55K higher than expected but does not anticipate an increase in annual funds to be received, simply a larger amount paid in the first installment. Sonoma funds were as expected.
- **Sonoma County Dispatch fees (FY17) Refunded:** DA Caley, CLSD successfully secured a refund of \$11,256.00 for Sonoma County dispatched 911 calls from REDCOM. FY15/16 has been approved and in the process of refunding.

**i. Communication Committee:**

- CLSD Website: Director Bower updated the Board that work continues on the "New" website platform. The process of migrating from the old to the new platform takes a multitude of information and steps. A scalable version is in place and once it is functional will be released for review. The website is on track to be operational within several months.

**j. Mendonoma Health Alliance (MHA) - Progress:**

- A three-year HRSA Rural Health Network Implementation Grant was submitted late Nov. If awarded, it would allow for hiring of additional MHA staff to implement the Strategic Plan developed the last several months of the Planning Grant. Award announcements are anticipated in March or early April 2017. January meeting delayed until February.
- A second HRSA Rural Health Network Planning Grant, to develop a Strategic Plan focused on Telemedicine, was submitted in Dec. Award announcements expected April 17.

**DA report**

- Thank you from crew for the Holiday food over Christmas and New Years
- Ambulance trend data – trending to be the highest annual transport volume ever



- The storms were tremendous. The Garcia has closed three times. We were able to staff 100% during the closure. We had one code 3 transport and one AMA during the closure. Matt Bold, Lu Davis and Bronwyn Golly have been extremely flexible in their schedules to make this happen. We also had numerous challenging system calls during these storms. The fire services crews and multiple agencies.... were incredible.
- CalTrans has now activated a live feed camera on the highway showing real time flood risk. The camera is positioned to indicate when it is safe to reopen the Hwy.  
<http://www.dot.ca.gov/dist1/garcia/>
- Earlier January we had a productive all CLSD Paramedics, Ops and Admin meeting.
- We have completed/vetted Job Descriptions and new CLSD Performance Expectations. This dovetails into new Performance Management conversations with crew tri-annually. The former CLSD Performance Evaluation and scoring process is now dc'd.
- Merit pay, formerly based on a scoring mechanism of Performance Evaluations, has been changed. New is paying Stipends for Extra Duty/Special Projects while crew are On-Duty OR hourly wages paid for Extra Duty Special Projects Reimbursement while off-duty. We'll be able to better capture needs, trend realistic requirements to accomplish the work, provide employees opportunities to earn extra funds and contribute to Organizational needs; and budget the work CLSD needs. They will work with Evan to develop goals and monitor progress as assigned and monitor budget.
- Continue to evolve Monthly Training with Crew. Monthly QA (continuous process) has evolved into CREST (Case Review, Education and Skills Training). We are taping sessions, requiring staff to make-up or make up at a new Skills Pizza night. Will be inviting all Fire Chiefs to encourage first responder crews to attend.
- Half-year analysis on the Wittman projection we received back in Apr/May 2016 indicates we are almost \$70K ahead in gross charges than projected. This builds confidence in Wittman's projection.
- IGT FY 15/16 and 16/17 projected to be paid together in FY18. Encouraging they are already working on it but unknown implications of new Administration rollback of ACA makes this unpredictable. RCMS stated that during past conservative administration(s) actually led to increased funding to rural healthcare systems.

### Community Programs

- Winter EMT class started on Jan 24<sup>th</sup>. Enrollment record at 19. Anonymous donor paid for two ½ page x 4 column ads. Per instructor, polling students'rankings in order of advertising effectiveness: flyer (8), conversation with someone (7); ICO (6), prior MCOE experience (returning EMR course students) (4), Community websites and agency affiliations tied for (3) each.
- Community Fall Prevention – We finally got Area Agency on Aging from Sonoma & Mendo Co's to sign a MOU so the Matter of Balance class certified instructors can facilitate classes in either County.
  - New MOB class started in Timber Cove after one week delay due to rain
  - Targeting the north end of the district for next class – our next meeting Wed
- Goldie Pounds accepted our CPR/First Aid Coordinator and Community Events Coordinator
- CLSD will participate in the RCMS Wellness Fair on Feb 11<sup>th</sup> 12-2 Gualala Arts. CPR and CFPP.
- We had 6 participants in the CLSD Bi monthly CPR on January 21. Taught by Steve McLaughlin.
- Horicon school staff was instructed in CPR and first aid.
- PA schools are being scheduled for March.
- CLSD provided discreet ambulance coverage for the Manchester family's funeral following the tragic fire killing two of their children

### Deployment / Staffing

- ALS (M-120) was staffed 100% and second out BLS (B-121). Staffing has been excellent due to the addition of three new EMT's. Everyone stepped up for holiday coverage.
- Chris Ottolini is back from his family leave
- New hire EMT's Julian King, Scott Kwon and Adrienne Martin- Anderson are progressing well. They will all be cleared for full duty by mid-February.



**Facilities**

- The vehicle exhaust system originally had two stations. We have one functional bay. The goal is to have three functioning systems. This was verbally quoted to be 6k. Parts estimated 3k. The representative for the vent system will come out next week.
- Joe Peters is our facilities coordinator. He has completed multiple projects and effectively saves CLSD money.

**Vehicles/Equipment**

- We got through a series of multiple repair issues. All but one of our vehicles are at or above 100k. We should be expecting more frequent repairs. Currently there are no major pending issues.
- The M series cardiac monitor has failed. This was being used by our BLS crews. Repairs / replacement are too high. Alternatives are in the works.

**Training**

- Matt Bold and Ethan Pack have shown interest to become CPR instructors.
- Chris Ottolini has tentatively accepted the Skills coordinator (paid from old Merit Pay budget)
- Bronwyn Golly has tentatively accepted the FTO position. (paid from old Merit Pay budget)

**Closed Session:** The BOD to discuss the District Administrator's semi-annual performance review.

**Open Session:** The Board authorized a salary step increase (from Step 9 to Step 10, effective January 1, 2017), for David Caley, District Administrator, and \$5,000. The vote was five yes and no nays with two Board members absent: Richard Perry and Carolyn Andre.

**Adjournment:** At 5:48 pm., Director Beaty moved for adjournment, Director Bower seconded, all ayes.

**Next Board of Directors Meetings:** Next board meeting to start at 4:00 p.m.

- a. Monday February 27th
- b. Monday March 27<sup>th</sup>
- c. Monday April 24th

Minutes Approved:

(Date)

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**Coast Life Support District  
Year to Date Report**

	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJUSTMENTS	NEW A/R BALANCE
FEBRUARY '16	\$ 145,692.60	\$ 66,384.49	\$ 35,490.56	\$ 48.87	\$ 43,768.68	\$ 46,827.68	\$ -	\$ 46,827.68	\$ -	\$ -	\$ 7.78	\$ 539,261.49
MARCH '16	\$ 236,652.90	\$ 131,049.86	\$ 42,004.94	\$ 927.62	\$ 62,670.48	\$ 52,777.57	\$ 297.79	\$ 52,479.78	\$ -	\$ -	\$ -	\$ 549,452.19
APRIL '16	\$ 184,394.20	\$ 76,165.20	\$ 29,277.89	\$ 5,881.90	\$ 73,069.21	\$ 38,715.61	\$ -	\$ 38,715.61	\$ -	\$ -	\$ -	\$ 583,805.79
MAY '16	\$ 294,423.40	\$ 110,351.07	\$ 55,530.92	\$ 50.00	\$ 128,491.41	\$ 49,411.32	\$ 1,180.52	\$ 48,230.80	\$ 30,997.90	\$ -	\$ -	\$ 633,068.50
JUNE '16	\$ 196,073.40	\$ 121,644.68	\$ 45,210.77	\$ 5,589.80	\$ 23,628.15	\$ 74,812.87	\$ -	\$ 74,812.87	\$ -	\$ -	\$ 32.78	\$ 581,916.56
JULY '16	\$ 214,203.40	\$ 100,241.73	\$ 40,757.42	\$ 13,306.83	\$ 59,897.42	\$ 38,546.83	\$ -	\$ 38,546.83	\$ -	\$ 1,340.00	\$ -	\$ 601,927.15
AUGUST '16	\$ 210,141.00	\$ 100,470.04	\$ 42,856.02	\$ 2,020.79	\$ 64,794.15	\$ 62,639.13	\$ -	\$ 62,639.13	\$ 109,593.70	\$ 118.87	\$ -	\$ 494,369.60
SEPTEMBER '16	\$ 196,638.88	\$ 107,297.19	\$ 49,069.31	\$ 11,544.16	\$ 28,728.22	\$ 51,800.66	\$ -	\$ 51,800.66	\$ -	\$ 488.00	\$ 96.59	\$ 470,905.75
OCTOBER '16	\$ 196,349.32	\$ 102,512.05	\$ 24,756.58	\$ (47.90)	\$ 69,128.59	\$ 78,359.30	\$ -	\$ 78,359.30	\$ -	\$ -	\$ -	\$ 461,675.04
NOVEMBER '16	\$ 232,993.80	\$ 90,082.43	\$ 32,507.29	\$ 638.60	\$ 109,765.48	\$ 65,480.62	\$ -	\$ 65,480.62	\$ -	\$ 0.01	\$ -	\$ 505,959.89
DECEMBER '16	\$ 191,565.00	\$ 85,425.39	\$ 35,904.12	\$ 76.96	\$ 70,158.53	\$ 44,376.73	\$ 917.38	\$ 43,459.35	\$ 29,016.67	\$ 3,902.68	\$ -	\$ 499,739.72
JANUARY '17	\$ 295,900.10	\$ 135,364.56	\$ 31,435.52	\$ 10,840.81	\$ 118,259.21	\$ 76,233.22	\$ -	\$ 76,233.22	\$ -	\$ -	\$ -	\$ 541,765.71
<b>YEAR TO DATE TOTALS</b>	\$ 2,595,028.00	\$ 1,226,988.69	\$ 464,801.34	\$ 50,878.44	\$ 852,359.53	\$ 679,981.54	\$ 2,395.69	\$ 677,585.85	\$ 169,608.27	\$ 5,849.56	\$ 137.15	
<b>YTD PERCENTAGE OF REVENUE</b>		47.28%	17.91%	1.96%	32.85%	26.20%	0.35%	26.11%	6.54%	0.23%	0.01%	
<b>YTD PERCENTAGE OF NET REVENUE</b>								79.50%				



# COAST LIFE SUPPORT DISTRICT

Summary P&L FY17

July 2016 - January 2017

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>INCOME</b>				
4000 CLSD Special Taxes	1,021,502.57	917,748.00	103,754.57	111.31 %
4100 Interest Income	16.41		16.41	
4200 Ambulance Income	514,278.27	312,418.00	201,860.27	164.61 %
4400 Miscellaneous Income Donations, CPR, etc.	2,375.00	1,255.00	1,120.00	189.24 %
4410 Intergovernmental Transport (IGT)		47,543.00	-47,543.00	
4420 Ground Emerg Med Transport		5,834.00	-5,834.00	
<b>Total Income</b>	<b>\$1,538,172.25</b>	<b>\$1,284,798.00</b>	<b>\$253,374.25</b>	<b>119.72 %</b>
<b>GROSS PROFIT</b>	<b>\$1,538,172.25</b>	<b>\$1,284,798.00</b>	<b>\$253,374.25</b>	<b>119.72 %</b>
<b>EXPENSES</b>				
5000 Wages and Benefits	628,155.89	623,918.00	4,237.89	100.68 %
6000 Ambulance Operations	82,632.16	105,922.00	-23,289.84	78.01 %
6700 Overhead/Administration	94,928.06	108,301.00	-13,372.94	87.65 %
7000 Urgent Care	372,527.00	377,660.00	-5,133.00	98.64 %
8000 Interest Expense	2,452.25	2,383.00	69.25	102.91 %
9500 Depreciation Expense	41,659.52	47,129.00	-5,469.48	88.39 %
<b>Total Expenses</b>	<b>\$1,222,354.88</b>	<b>\$1,265,313.00</b>	<b>\$ -42,958.12</b>	<b>96.60 %</b>
<b>NET OPERATING INCOME</b>	<b>\$315,817.37</b>	<b>\$19,485.00</b>	<b>\$296,332.37</b>	
<b>OTHER EXPENSES</b>				
Other Miscellaneous Expense	0.00		0.00	
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>NET OTHER INCOME</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>NET INCOME</b>	<b>\$315,817.37</b>	<b>\$19,485.00</b>	<b>\$296,332.37</b>	



# COAST LIFE SUPPORT DISTRICT

## DETAILED P&L FY17

July 2016 - January 2017

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>INCOME</b>				
4000 CLSD Special Taxes				
4001 Mendocino County Taxes				
4004 Mendocino Ambulance Tax	300,159.20	276,507.00	23,652.20	108.55 %
4009 Mendocino Urgent Care Tax	212,683.25	195,516.00	17,167.25	108.78 %
4010 Mendocino Special Tax	61,629.63	54,059.00	7,570.63	114.00 %
<b>Total 4001 Mendocino County Taxes</b>	<b>574,472.08</b>	<b>526,082.00</b>	<b>48,390.08</b>	<b>109.20 %</b>
4002 Sonoma County Taxes				
4024 Sonoma Ambulance Tax	245,133.88	215,036.00	30,097.88	114.00 %
4029 Sonoma Urgent Care Tax	201,896.61	176,630.00	25,266.61	114.30 %
<b>Total 4002 Sonoma County Taxes</b>	<b>447,030.49</b>	<b>391,666.00</b>	<b>55,364.49</b>	<b>114.14 %</b>
<b>Total 4000 CLSD Special Taxes</b>	<b>1,021,502.57</b>	<b>917,748.00</b>	<b>103,754.57</b>	<b>111.31 %</b>
4100 Interest Income	16.41		16.41	
4200 Ambulance Income				
4201 Ambulance Transport Billings	1,537,791.50	335,752.00	1,202,039.50	458.01 %
4220 Writedowns - Misc.	-44,833.58		-44,833.58	
4225 Writedowns - MediCare/Cal	-978,679.65		-978,679.65	
4228 Writedowns - District Resident Discount		-23,334.00	23,334.00	
<b>Total 4201 Ambulance Transport Billings</b>	<b>514,278.27</b>	<b>312,418.00</b>	<b>201,860.27</b>	<b>164.61 %</b>
<b>Total 4200 Ambulance Income</b>	<b>514,278.27</b>	<b>312,418.00</b>	<b>201,860.27</b>	<b>164.61 %</b>
4400 Miscellaneous Income <b>Donations, CPR, etc.</b>	2,375.00	1,255.00	1,120.00	189.24 %
4410 Intergovernmental Transport (IGT)		47,543.00	-47,543.00	
4420 Ground Emerg Med Transport		5,834.00	-5,834.00	
<b>Total Income</b>	<b>\$1,538,172.25</b>	<b>\$1,284,798.00</b>	<b>\$253,374.25</b>	<b>119.72 %</b>
<b>GROSS PROFIT</b>	<b>\$1,538,172.25</b>	<b>\$1,284,798.00</b>	<b>\$253,374.25</b>	<b>119.72 %</b>
<b>EXPENSES</b>				
5000 Wages and Benefits				
5200 Health Insurance <b>HSA Catch-up</b>	67,806.38	56,000.00	11,806.38	121.08 %
5300 Payroll Taxes Employer Costs	18,723.78	18,117.00	606.78	103.35 %
5350 PERS Employer Costs	56,370.90	68,598.00	-12,227.10	82.18 %
5405 Administration Salaries	113,328.95	110,122.00	3,206.95	102.91 %
5405.1 Admin Salaries-Allocate to UC	-8,086.00	-13,230.00	5,144.00	61.12 %
<b>Total 5405 Administration Salaries</b>	<b>105,242.95</b>	<b>96,892.00</b>	<b>8,350.95</b>	<b>108.62 %</b>
5410 Ambulance Operations Wages	323,741.26	349,698.00	-25,956.74	92.58 %
5430 Merit Pay	16,404.00	19,138.00	-2,734.00	85.71 %
5500 Work Comp Insurance <b>Annual Payment</b>	39,866.62	15,475.00	24,391.62	257.62 %
<b>Total 5000 Wages and Benefits</b>	<b>628,155.89</b>	<b>623,918.00</b>	<b>4,237.89</b>	<b>100.68 %</b>
6000 Ambulance Operations				
6030 Medical Director Fee-non AHUC	22,050.00	22,050.00	0.00	100.00 %
6040 Dispatch Services <b>Sonoma Co. Reimbursement</b>	12,906.00	23,265.00	-10,359.00	55.47 %



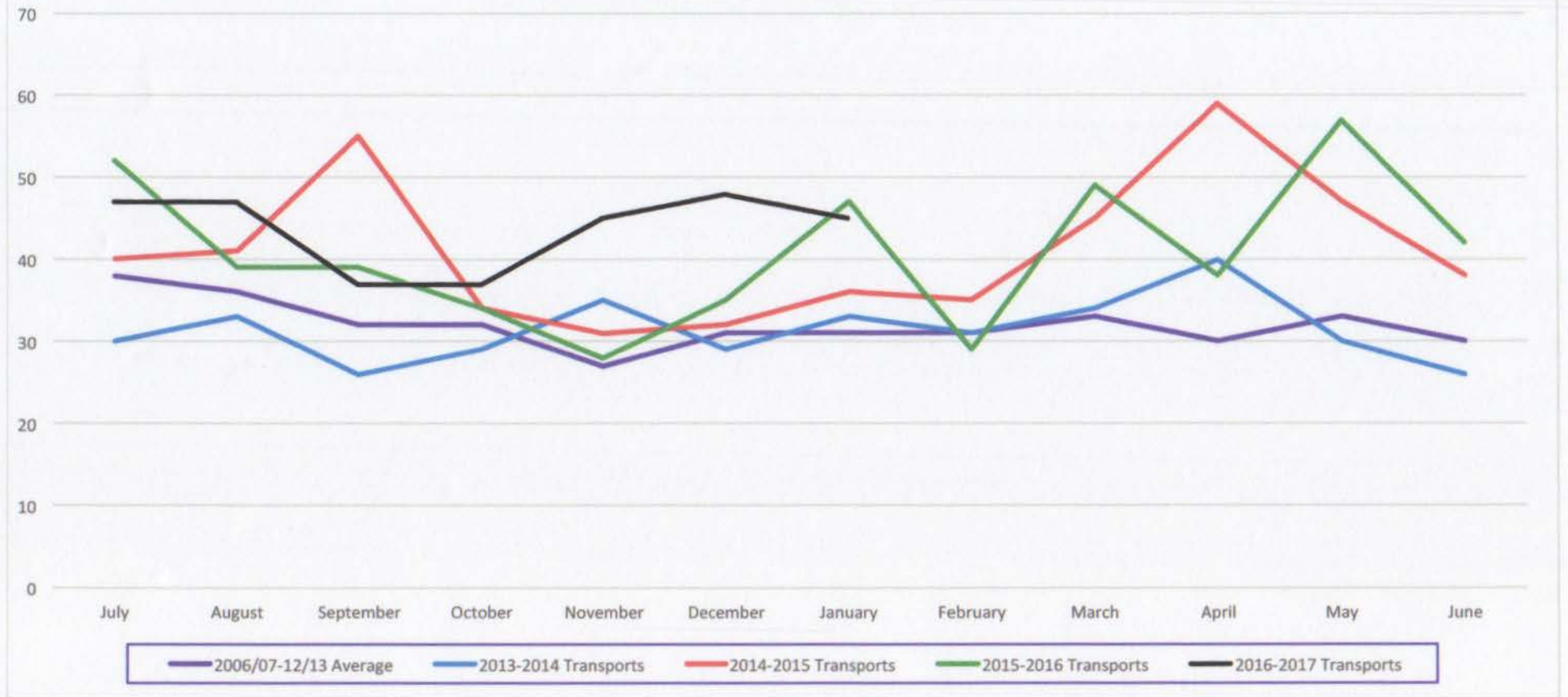
		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>6100 Station/Crew Expenses</b>				
5100 Uniforms & Med Tests <b>New Hires</b>	5,055.49	2,916.00	2,139.49	173.37 %
6110 Supplies, Rental, Cleaning etc	5,507.25	12,716.00	-7,208.75	43.31 %
6210 Vehicle Repair & Maintenance <b>Unexpected Repairs</b>	10,288.93	8,750.00	1,538.93	117.59 %
6240 Vehicle Fuel	5,821.70	8,750.00	-2,928.30	66.53 %
6410 Radios & Comm Equip	2,551.49	4,725.00	-2,173.51	54.00 %
6510 Medical Supplies & Equipment	16,953.73	16,859.00	94.73	100.56 %
<b>Total 6100 Station/Crew Expenses</b>	<b>46,178.59</b>	<b>54,716.00</b>	<b>-8,537.41</b>	<b>84.40 %</b>
6980 Misc. Employee Training Expense	1,497.57	5,891.00	-4,393.43	25.42 %
<b>Total 6000 Ambulance Operations</b>	<b>82,632.16</b>	<b>105,922.00</b>	<b>-23,289.84</b>	<b>78.01 %</b>
<b>6700 Overhead/Administration</b>				
6180 Utilities	6,047.32	7,000.00	-952.68	86.39 %
6188 Telephone	4,321.38	7,000.00	-2,678.62	61.73 %
6300 Insurance	12,197.00	12,263.00	-66.00	99.46 %
6713 Ambulance Billing <b>Commission Based on Revenue</b>	25,524.45	19,268.00	6,256.45	132.47 %
6718 Office Supp/Equip/Software	1,433.18	3,091.00	-1,657.82	46.37 %
6720 Board Expenses	-72.00	2,916.00	-2,988.00	-2.47 %
<b>6730 Consultants</b>				
6734 IT	585.00	3,938.00	-3,353.00	14.86 %
6737 Financial/Bookkeeping <b>Audit related exp's</b>	10,224.50	8,166.00	2,058.50	125.21 %
6738 Legal <b>Consulting</b>	5,905.50	5,834.00	71.50	101.23 %
6740 Audit		0.00	0.00	
6741 Tax Administration	7,710.42	7,759.00	-48.58	99.37 %
<b>Total 6730 Consultants</b>	<b>24,425.42</b>	<b>25,697.00</b>	<b>-1,271.58</b>	<b>95.05 %</b>
6742 Bank/Merchant Fees <b>Loc Fees</b>	1,945.89	584.00	1,361.89	333.20 %
6755 Property Tax Administration	8,908.23	15,982.00	-7,073.77	55.74 %
6760 Education/Professional Dev		1,459.00	-1,459.00	
6765 Election Costs/Reserve		5,000.00	-5,000.00	
6770 Dues, Subscriptions, Membership <b>LAFCO Annual</b>	7,854.74	3,375.00	4,479.74	232.73 %
6788 Printing & Reproduction	566.83	1,166.00	-599.17	48.61 %
6795 Travel/Transportation <b>CAA Conference</b>	1,080.65	875.00	205.65	123.50 %
6970 Community Dev/Training	694.97	2,625.00	-1,930.03	26.48 %
<b>Total 6700 Overhead/Administration</b>	<b>94,928.06</b>	<b>108,301.00</b>	<b>-13,372.94</b>	<b>87.65 %</b>
<b>7000 Urgent Care</b>				
7011 Admin Salaries-Alloc to UC	8,086.00	13,230.00	-5,144.00	61.12 %
7050 UC Contract	364,441.00	364,430.00	11.00	100.00 %
<b>Total 7000 Urgent Care</b>	<b>372,527.00</b>	<b>377,660.00</b>	<b>-5,133.00</b>	<b>98.64 %</b>
8000 Interest Expense	2,452.25	2,383.00	69.25	102.91 %
9500 Depreciation Expense	41,659.52	47,129.00	-5,469.48	88.39 %
<b>Total Expenses</b>	<b>\$1,222,354.88</b>	<b>\$1,265,313.00</b>	<b>\$ -42,958.12</b>	<b>96.60 %</b>
<b>NET OPERATING INCOME</b>	<b>\$315,817.37</b>	<b>\$19,485.00</b>	<b>\$296,332.37</b>	
<b>OTHER EXPENSES</b>				
Other Miscellaneous Expense	0.00		0.00	
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>NET OTHER INCOME</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>NET INCOME</b>	<b>\$315,817.37</b>	<b>\$19,485.00</b>	<b>\$296,332.37</b>	



CLSD AMBULANCE RUN DATA (Month/Cumulative)

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2006/07-12/13 Average	38	36	32	32	27	31	31	31	33	30	33	30
2013-2014 Transports	30	33	26	29	35	29	33	31	34	40	30	26
2014-2015 Transports	40	41	55	34	31	32	36	35	45	59	47	38
2015-2016 Transports	52	39	39	34	28	35	47	29	49	38	57	42
2016-2017 Transports	47	47	37	37	45	48	45					

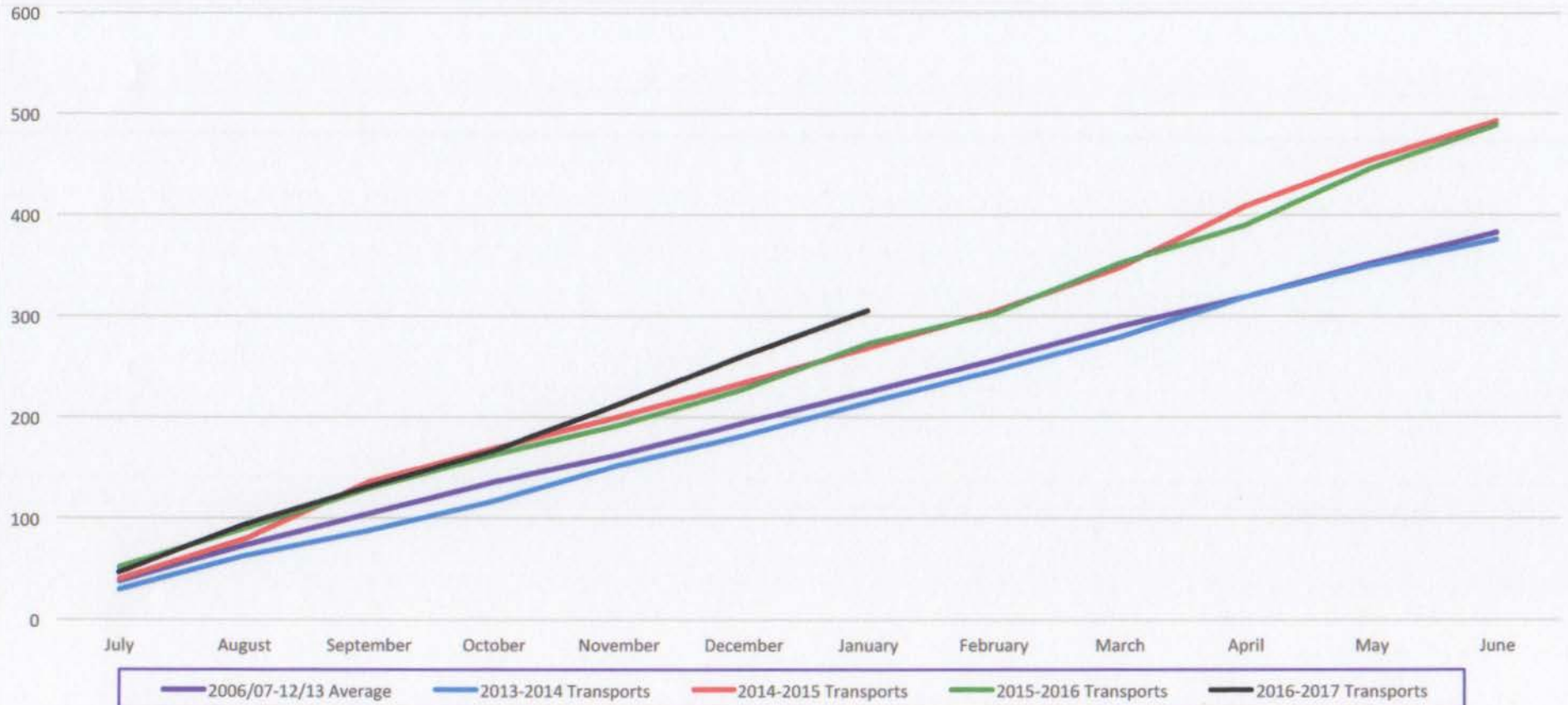
Monthly Transport Volume by Fiscal Years





Cumulative Transports	July	August	September	October	November	December	January	February	March	April	May	June
2006/07-12/13 Average	38	73	105	137	164	195	226	257	290	320	353	383
2013-2014 Transports	30	63	89	118	153	182	215	246	280	320	350	376
2014-2015 Transports	40	81	136	170	201	233	269	304	349	408	455	493
2015-2016 Transports	52	91	130	164	192	227	274	303	352	390	447	489
2016-2017 Transports	47	94	131	168	213	261	306					



Cumulative Transport Volume by Fiscal Years



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### CLSD RUN DATA for the PRECEEDING 12 MONTHS

MONTH MOST CURRENT ON TOP	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LANDING		DRY RUN		T&R		TO RCMS				FROM RCMS				
	AUTHORIZED		PATIENT		ADVANCED				BASIC				TRANSPORTS				CANCELLED				ALS		BLS		ALS		BLS		
	ORDER		CARE		LIFE				LIFE						ON		ROUTE												
	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	
17-Jan	87	83	60	68	34	34	2	4	11	12	1	1	45	46	7	6	25	15	15	16	5	5	0	0	7	4	4	5	
16-Dec	95	67	92	57	32	29	6	3	18	6	3	2	48	35	7	5	25	10	10	14	4	2	1	1	3	4	4	0	
16-Nov	89	66	58	42	33	19	2	2	12	9	1	0	45	28	5	4	27	24	15	12	5	4	1	2	5	2	6	2	
16-Oct	83	72	57	50	24	28	4	2	13	6	1	1	37	34	6	7	22	22	20	16	3	4	0	0	2	5	5	2	
16-Sep	74	82	56	50	25	30	1	2	12	9	0	0	37	39	4	5	15	20	19	8	1	4	0	0	8	7	8	2	
16-Aug	90	78	61	61	35	31	3		12	10	2		47	41	8	10	23	14	10	16	6	5	1	3	6	8	5	2	
16-Jul	106	96	71	82	30	36	7	7	17	16	1	1	47	52	9	10	31	14	17	16	5	1	1	2	6	7	6	2	
16-Jun	90	80	63	57	26	32	6		16	6	2		42	38	8		18	23	23	12	1	3			3	8	4		
16-May	101	92	77	73	32	39	10		25	8	0		57	47	5		24	28	10	16	3	4	2	1	6	7	10	1	
16-Apr	67	93	57	80	23	45	6		15	14	0		38	59	5		13	32	13	18	1	4	1	0	5	7	6	1	
16-Mar	91	69	70	62	31	31	6		18	14	0		49	45	5		20	12	13	11	2	5	1	3	7	3	7	3	
16-Feb	59	66	47	48	18	22	8		11	13	0		29	35	4		12	21	10	9	1	2	0	1	2	0	0	1	
	1032	944	769	730	343	376	61	20	180	123	11	5	521	499	73	47	255	235	175	164	37	43	8	13	60	62	65	21	
	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LZ		DRY RUN		T&R		TO RCMS				FROM RCMS				

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

Last update Feb 16, 2017